



FALL 2019 BUTTER BRAID® PASTRIES WOODEN SPOON® COOKIE DOUGH

Share the Good!

Satisfy your customers by choosing the best, quality products that customers love and request! Your group will appreciate the simple process and the fact that the pastries and cookie dough will sell themselves. We will provide your group with order forms and free samples for your fundraiser kick-off, so that everyone can taste what they are selling. Tasting these pastries is a key component in making your fundraiser successful!

We now have an online store to make sales simpler and more profitable than ever! Your Best Solution to Fundraising

Ultimately the best fundraiser in Texas

Great Profit Simple Program Proven Quality Products

Excellent Customer Service

Contact Julie for free samples to Book NOW or for more information

HOMETOWN PASTRIES

154 Quarry Point New Braunfels, TX 78132

http://hometownpastries.com/ Owner/Distributer Roger and Julie Krug <u>krug.julie@gmail.com</u> (830) 629-6726



Fundraising Made Simple and Profitable Fall 2019

We look forward to working with your organization to create an easy, smooth running and successful fundraiser!

| Profit | \$5.85 on each Butter Braid® Pastry Sold | |
|-------------------------------|--|-----------------------------|
| | &6.75 on each pkg. Wooden Spoon® Cookie Dough | |
| Selling Price | \$14 per each Butter Braid® Pastry | |
| (effective August 1, 2016) | \$16 per pkg. Wooden Spoon® Frozen Cookie Dough | |
| You can choose to sell | Cookie Dough Flavors | Pastry Flavors |
| Butter Braid® Pastries | Triple Chocolate | Apple |
| Dutter Draiu (1) I astries | Classic Chocolate Chip | Bavarian Creme |
| | Cranberry Oatmeal Medley | Blueberry Cream Cheese |
| <mark>Wooden Spoon®</mark> | Peanut Butter Perfection | Cherry, Cinnamon |
| <mark>Cookie Dough</mark> | Snickerdoodle | Cream Cheese |
| | White Chunk Macadamia | Four Cheese & Herb |
| Or Both | (40 - 1 oz. cubes) | Strawberry Cream Cheese |
| | | (1 lb. 6 oz pkg) |
| Frozen Samples | FREE | |
| Order Forms | FREE | |
| Incentives | If you offer an incentive, we will contribute at the following levels: | |
| | 250-350 units sold = \$50 | 651-750 units sold = \$150 |
| | 351-450 units sold = \$75 | 751-850 units sold = \$175 |
| | 451-550 units sold = \$100 | 851-950 units sold = \$200 |
| | 551-650 units sold = \$125 | 951-1050 units sold = \$225 |
| | 1051 units and over $=$ \$250 | |
| Customer Payment | Pre-payment to your organization | |
| | when the order is placed | |
| <mark>Order Due</mark> | By email or phone T | Fuesday at noon |
| | We will provide an order tabulator by email (online store) | |
| | Krug.julie@gmail.com or (830) 629-6726 | |
| Pay Invoice Amount | Please make check or money order payable to: | |
| At Delivery | Hometown Pastries | |
| | Schedule delivery with sales person | |
| | Delivery 10 business days after placing order on Tuesday by noon | |
| Personal Delivery | Pre-sorting of order can be requested | |
| | Product must remain frozen at all times | |
| | FREE DELIVERY | |
| Excellent Customer Service | Before, during and after fundraiser! | |



Simple Steps to your Fundraising Success Fall 2019

Determine before your kick-off

- Set a \$ monetary goal for your group
- Determine number of pastries/cookies each individual needs to sell to reach your goal
- Coordinate with sales person fundraising timeline: the kick-off or sampling date, fundraiser run dates (generally two weeks), and delivery date
- Set up Online Store (You will receive a link to set it up once your fundraiser is booked)

At your kick-off/sampling

- Distribute order forms and sample pastries
- Use a parent letter to inform group about fundraiser goals and timeline
- Solicit helpers to assist as desired with fundraiser tasks: checking orders, counting money, and checking orders at delivery.

During your fundraiser

- Promote how wonderful the Butter Braid® Pastries and Wooden Spoon® cookies taste and sell to family, friends, co-workers, neighbors
- Collect money up front: customer checks need to be made payable to your organization
- If using online store, dealer is collecting money and it will be deducted from total owed at delivery

End of Fundraiser

- Collect forms and money from participants. Close fundraiser and online store.
- Tabulate amount to order using the **Order Calculator** provided by your sales person. Your online orders will appear on your order calculator.
- Deposit money in your group's bank account
- Place an order by Noon on Tuesday via email to krug.julie@gmail.com

Delivery and Pickup of Product

We are here to help you with the delivery process that works best for your group. We do our best to accommodate a group's needs and maximize the delivery for a smooth, efficient distribution process. Pre-sorting can be requested.

- We can assist unloading, sorting and marking of individual orders, and welcome your volunteer helpers
- Please have check or money order ready at delivery payable to: Hometown Pastries

Note: All products are delivered frozen, so schedule your pick-up timeline to ensure the product will remain frozen at all times. Allow a maximum of 1 ¹/₂ hours for distribution time at room temperature.

Example of a typical delivery and product pick-up:

- 1. We arrange product by flavor listed on the order form.
- 2. You reconcile the quantity delivered with the invoiced items to make sure they match.
- 3. Inform volunteer helpers of the process; quickly sort, box and tag product with order form.
- 4. Check each order before it leaves the sorting area.

Distribute product to customers, **thank them** for their support, **enjoy** your fundraising success!